

Sl. No.	Page No.	RFP Clause	Clause/Technical Specification	Bidder's Query	Bank's Reply
1	11	10. Scope of Work of Consultant	10.1.6. Employee prospects	Please clarify the Scope	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
2	11	10. Scope of Work of Consultant	10.1.10. Collaboration Systems	Kindly Elaborate	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
3	11	10. Scope of Work of Consultant	10.1.11. Workforce mobility	Please explain if this pertains to DC Operator's mobility or Bank's convenience.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
4	12	10. Scope of Work of Consultant	10.6. Evaluate the cost of electrical power at our current Disaster Recovery Center and compare it to other states and various colocation service providers.	Bank to confirm if we need to do a comparison between states or we do within Mumbai market as the DR will be hosted in said market.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
5	12	10. Scope of Work of Consultant	10.7. Evaluate Business Continuity planning and systems and infrastructure optimization.	Please confirm Scope	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
6	12	10. Scope of Work of Consultant	10.8. Financial Tax benefits	Please elaborate	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
7	12	10. Scope of Work of Consultant	10.17. Relocation planning and implementation phase coordination.	Does this include relocation partner selection by consultant or its only coordination with Bank's appointed relocation vendor and shortlisted DC operator.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
8	12	10. Scope of Work of Consultant	10.18. Entire Project Management including relocation of DRC.	Please explain the scope of work.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
9	12	10. Scope of Work of Consultant	10.22. Conduct a detailed current assessment of Datacenter Service Provider & also Current state assessment of DRC infrastructure and Services, its capacity and advice the Bank on selection of Datacenter Service Provider located in tune with advanced Technologies used/Provided by Vendor.	Will Consultant have to conduct External Audit of the facility at the current service provider? If so, we will need to appoint 3rd party auditors. Bank should get us all necessary permission from service provider to conduct an audit.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
10	13	10. Scope of Work of Consultant	10.25. Preparation & Submission of Detailed Co-location requirement report for hosting Disaster Recovery Center of Bank after completed & detailed study of existing co-location.	Study of the existing facility and Bank's infrastructure viz No. of Racks, Power requirements, cooling requirements etc will be conducted and shall design the requirement for new setup. Please confirm any additional scope to be captured.	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
11	13	10. Scope of Work of Consultant	10.27. Define the evaluation methodology in line with CVC and regulatory requirements and industry trends.	Please elaborate CV	CVC - Central Vigilance Commission
12	13	10. Scope of Work of Consultant	10.33. Project Management & Monitoring the works of the selected vendor, to ensure conformity to required data center tiering standards.	To understand the scope of the Project Management & Monitoring. Are we referring to monitoring of deliverables as per final contract with the operator?	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.
13	13	10. Scope of Work of Consultant	10.35. On Boarding of vendor/Service Provider & assisting in Shifting from current location to New Datacenter Location.	Does it refer to physical lift and Shift? Is vendor shortlisting, scope of consultant or only coordination	Kindly refer the scope of work which is self explanatory. Bidder has to comply with the EOI terms & conditions.



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14	14	11. Conflict of Interest	11.2. The IT Consultant and any of its affiliates / consortium members will not be eligible to work in any of the projects as IT implementation agency where the consultant has provided their consultancy services.	What's the formality and procedure in case we appoint any sub-contractor or vendor	subcontracting is not allowed for providing IT Consultancy.
15	24	Annexure-3 Eligibility Criteria Declaration Criteria no.3	<u>Eligibility Criteria:</u> The Bidder should have minimum overall turnover of Rs.100.00 Crores with atleast Rs.10.00 Crores from Data Center Consultancy Services for each year for the last three financial years (i.e. 2018-19, 2019-20 and 2020-21). This must be the individual company turnover and not of any group of companies. <u>Documents to be submitted:</u> Bidder has to submit Balance Sheet for last 3 Years i.e. 2018-19, 2019-20 and 2020-21 (audited/provisional). AND Bidder must produce a certificate from the Company's Chartered Accountant to this effect.	We are submitting audited financial statements for CBRE South Asia Pvt Ltd and a self-declaration for the Data Center business	Bidder has to comply with the EOI terms & conditions.
16	29	Annexure-6 List of Major Customers of the Bidder in Last 3 Years and References in IT Consulting	Column no.6 Satisfactory Letter from customer to be Enclosed or Purchase Orders to be enclosed	We can share the client details as requested. Can we submit satisfactory letter/ PO/ letter of appointment?	Bidder has to comply with the EOI terms & conditions.
17	24	Annexure-3 Eligibility Criteria Declaration Criteria no.2	<u>Eligibility Criteria:</u> The Bidder should have minimum experience of 3 years in India as on the date of EOI for having provided IT Consultancy for hiring/shifting data center co-location services including project management of project value of minimum Rs.10 Crore per annum for BFSI/PSU/Central Government/State Government for minimum 100 Racks with 2000 Sqft Space & 500KW Power. <u>Documents to be submitted:</u> Experience certificate from BFSI/PSU or Assignment letters/order letters, client references. The order copies / certificates should prove that the consultant has experience of 3 years as on the date of EOI.	We are also MSME (NSIC certificate). Hence 40% means related to past experience meeting with 40% is enough to qualify. Kindly elaborate us. We are registered with NSIC-MSME certified.	Bidder has to comply with the EOI terms & conditions.




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18	24	Annexure-3 Eligibility Criteria Declaration Criteria no.2	<u>Eligibility Criteria:</u> The Bidder should have minimum experience of 3 years in India as on the date of EOI for having provided IT Consultancy for hiring/shifting data center co-location services including project management of project value of minimum Rs.10 Crore per annum for BFSI/PSU/Central Government/State Government for minimum 100 Racks with 2000 Sqft Space & 500KW Power. <u>Documents to be submitted:</u> Experience certificate from BFSI/PSU or Assignment letters/order letters, client references. The order copies / certificates should prove that the consultant has experience of 3 years as on the date of EOI.	The bidder should have minimum experience of 3 years in India as on the date of EOI for having provided IT consultancy for hiring/ shifting data center colocation services including project management of project value of Rs. 5 crore any of one year for BFSI/PSU central Govt/state govt. As Prospective bidder for larger participation it is our sincere requested to amend the clause, So that maximum System Integrators can Participate in above said tender.	Bidder has to comply with the EOI terms & conditions.
19	24	Annexure-3 Eligibility Criteria Declaration Criteria no.3	<u>Eligibility Criteria:</u> The Bidder should have minimum overall turnover of Rs.100.00 Crores with atleast Rs.10.00 Crores from Data Center Consultancy Services for each year for the last three financial years (i.e. 2018-19, 2019-20 and 2020-21). This must be the individual company turnover and not of any group of companies. <u>Documents to be submitted:</u> Bidder has to submit Balance Sheet for last 3 Years i.e. 2018-19, 2019-20 and 2020-21 (audited/provisional). AND Bidder must produce a certificate from the Company's Chartered Accountant to this effect.	The bidder should have minimum overall turnover turnover of Rs.100 cr or 150 cr for each year for the last three financial years (i.e. 2018-19, 2019-20 and 2020-21). This must be the individual company turnover and not of any group of companies. As Prospective bidder for larger participation it is our sincere requested to amend the clause, So that maximum System Integrators can Participate in above said tender.	Kindly refer Amendment-1 to this EOI.
20	25	Annexure-3 Eligibility Criteria Declaration Criteria no.5	<u>Eligibility Criteria:</u> The Bidder should be a consultant partner in India for at least 3 turnkey projects for hiring/shifting data center co-location services including project management for BFSI/PSU/Central Government/State Government during the last five years from the date of EOI. <u>Documents to be submitted:</u> The Bidder has to provide order copy/reference Letter duly mentioning the turnkey project name and duration from the customer to this effect.	The bidder should be a consultant partner in India for at least 3 turnkey projects for IT/Networking for BFSI/PSU/central govt / state govt during the last 5 years from the date of EOI. As Prospective bidder for larger participation it is our sincere requested to amend the clause, So that maximum System Integrators can Participate in above said tender.	Bidder has to comply with the EOI terms & conditions.



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21	25	Annexure-3 Eligibility Criteria Declaration Criteria no.6	<p>Eligibility Criteria: The firm should have a pool of at least 5 professionals who have experience in consulting in India for at least 3 turnkey projects for hiring/shifting data center co-location services including project management for BFSI/PSU/Central Government/State Government during the last five years from the date of EOI.</p> <p>Documents to be submitted: Copy of the certificates mentioned along with the profile of the professionals and letter from Company Secretary that stating they are on payroll of the bidder.</p>	<p>The firm should have a pool of atleast 2 professional who have a experience in IT/Networking in india for BFSI/PSU/centarl govt /state govt during the last 5 years from the date of EOI</p> <p>As Prospective bidder for larger participation it is our sincere requested to amend the clause, So that maximum System Integrators can Participate in above said tender.</p>	Bidder has to comply with the EOI terms & conditions.
22	2	Bid Details in Brief Description	2. Earnest Money Deposit (Refundable): Rs.1,00,000 /-	<p>As per GOI for MSME NSIC registered company have EMD & TF exemption is there. Kindly consider EMD exemption for MSME. We will submit the necessary documents.</p> <p>As per GOI rules Kindly consider. We are registered with NSIC-MSME certified.</p>	Kindly refer Amendment-1 to this EOI.

Place: Bengaluru
Date: 24/03/2022


Deputy General Manager
